DOCUMENT RESUME

ED 130 021

CE 008 158

TITLE

Guiding Principles for Responsible Packaging & Labeling. Report of the Sub-Council on Packaging and

Labeling of the National Business Council for

Consumer Affairs.

SPONS AGENCY

Department of Commerce, Washington, D.C.

PUB DATE

Jun 72

NOTE

10p.; For related documents see CE 008 158, 008

160-166, and 008 168-169

AVAILABLE FROM

Superirtendent of Documents, U. S. Government Printing Office, Washington, D. C. 02402 (\$0.55)

EDRS PRICE DESCRIPTORS - MF-\$0.83 HC-\$1.67 Plus Postage.

Administrative Policy; *Business Responsibility;

*Consumer Protection; Government Role: *Guidelines:

*Merchandise Information

ABSTRACT

An Advisory Committee reports the results of their efforts in identifying and anticipating consumer problems with packaging and labeling practices and in formulating voluntary action programs in this area. Listed are 13 principles that businesses should provide and/or consider in packaging and labeling consumer products. A bibliography of source materials is included. (SH)

************************ * Documents acquired by ERIC include many informal unpublished *
* materials not available from other sources. ERIC makes every effort * * to obtain the best copy available. Nevertheless, items of marginal * reproducibility are often encountered and this affects the quality * of the microfiche and hardcopy reproductions ERIC makes available * via the ERIC Document Reproduction Service (EDRS). EDRS is not * responsible for the quality of the original document. Reproductions * * supplied by EDRS are the best that can be made from the original. **************************

Guiding Principles for Responsible

Packaging & Labeling

Report of the Sub-Council On Packaging and Labeling of the National Business Council for Consumer Affairs

June 1972

U.S. DEPARTMENT OF HLALTH.

EDUCATION & WELFARE

EDUCATION & WELFARE

EDUCATION BEIN REPROM

THIS DOCUMENT AS RECEIVED FROM

DUCED EXACTLY AS RECEIVED ORIGIN

THE FERSON OR ORGANIZATION OR DIPINON

THE FERSON OR ORGANIZATION OR PEPER

THE FERSON OR ORGANIZATION OR PEPER

STATED DO NOT NECESSARILY RIFE OF

SENT OFFICIAL NATIONAL INSTITUTE OF

SENT OFFICIAL NATION OR POLICY

EDUCATION POSITION OR POLICY

This report centains the results
of studies by an Advisory Committee.
It does not necessarily represent
the policies or plans of the
Department of Commerce or any other
Federal Government Agency.

For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402 Price 55 cents

National Business Council for Consumer Affairs Sub-Council on Packaging and Labeling

Chairman – James P. McFarland

Chairman of the Board & Chief Executive Officer General Mills, Inc.

Vice-Chairman—
Robert O. Aders
Chairman of the Board
The Kroger Company

Members

Frederick E. Baker Chairman of the Board N. W. Ayer-F. E. Baker Inc.

William O. Beers Chairman of the Board and President Kraftco Corporation

John E. Bierwirth, Sr. Chairman National Distillers & Chemical Corporation

Berkley Burrell
President
Merchant Prince Corporation

Maurice R. Chambers
Chairman of the Board &
Chief Executive Officer
Interco, Inc.

Edwin P. Finch
President
Brown & Williamson Tobacco Corp.

Donald J. Hall President Hallmark Cards, Inc. Chairman of the Board Bristol-Myers Co. Guy M. Minard

Gavin MacBain

Director Kimberly-Clark Corporation

Harold S. Mohler
President
Hershey Foods Corporation

Herbert Schiff
Chairman of the Board &
Chief Executive Officer
SCOA Industries, Inc.

John E. Swearingen Chairman of the Board Standard Oil Co. (Indiana)

Lionel A. WeintraubPresident
Ideal Toy Corporation

Executive Secretary
Norman C. Alt
U. S. Department of Commerce
Washington, D. C. 20230



Honorable Peter G. Peterson Secretary of Commerce Washington, D. C. 20230

Dear Mr. Secretary:

Since the formation of the National Business Council for Consumer Affairs, in August, 1971, the Sub-Council on Packaging and Labeling has been actively engaged in identifying and anticipating consumer problems with packaging and labeling practices and in formulating voluntary action programs in this area.

These efforts have resulted in the attached "Guiding Principles for Responsible Packaging and Labeling" which we are pleased to transmit for your consideration.

It is our conviction that the widespread implementation of these Principles by businesses and industry associations will result in more responsive and responsible packaging and labeling.

We believe this will result in better informed and better

served consumers.

And we intend to do our best as individual members of the business community and as leaders of major corporations to bring about the development of specific policies and manufacturing practices consistent with these principles.

We respectfully recommend that you give the Principles broad distribution within the private sector and that you urge the corporate community to accept and apply them as widely as possible.

Sincerely,

Robert E. Brooker, Chairman National Business Council for Consumer Affairs

James P. McFarland, Chairman Sub-Council on Packaging and Labeling

National Business Council for Consumer Affairs

Donald S. Perkins, Co-Chairman Robert O. Aders, Vice-Chairman Sub-Council on Packaging and Labeling



Sub-Council Action

The Packaging & Labeling Sub-Council specifically sought broad consumer, industry and trade association participation throughout its deliberations and preparation of the statement of the Guiding Principles for Responsible Packaging and Labeling.

Both written and oral comments from a wide variety of interests were considered. In addition, the Sub-Council studied reports on consumer research undertaken by industry associations, universities, and others.

During its working sessions, formal presentations were made to the Sub-Council by the following individuals:

David A. Swankin, Consumers Union
James S. Turner, Consumer Action for Improved Foods
Esther Peterson, Consumer Advisor, Giant Food, Inc.
Raymond Stokes, Director, Consumer Research Institute
John Gomilla, Branch Chief, Regulatory Guidance Division
Food & Drug Administration
Earl Johnson, Attorney, Division of Special Projects,
Bureau of Consumer Protection
Federal Trade Commission

Against this background, the Sub-Council drafted an initial statement of the Guiding Principles for Responsible Packaging and Labeling. This statement was critiqued by a number of consumer and industry organizations. After consideration of these comments the final statement enclosed in this report was drafted and adopted by the Sub-Council.



Guiding Principles for Responsible Packaging and Labeling

PREAMBLE

It is our intent that these guiding principles be given the broadest possible application wherever they would assist the consumer in making his purchase or use decision and wherever the value received by consumers from their application exceeds the cost of their implementation. We urge industry associations and individual businesses to develop specific policies and manufacturing practices consistent with these principles.





Guiding Principles for Responsible Packaging and Labeling

Packages and labels should meet the consumer's need for useful information to facilitate value comparison prior to purchase and to promote the economical and safe use of the product after purchase. The information should be presented in a clear and conspicuous manner. The seller or supplier should be able to document adequately all performance, safety or economy claims listed or depicted on the package or label.

More specifically, businesses should provide the following information on packages or labels of *consumer products* unless the provision of such information would be clearly irrelevant within the context of the total circumstances surrounding the sale.

- 1. The identity of the product by its common or usual name, description, generic term, or the like,
- 2. The net quantity of the product in terms of weight, measure, size, or numerical count,
- 3. The name and address of the manufacturer, packer or distributor,
- 4. A prominent warning of imminent hazards inherent with the use, maintenance, storage, or disposal of the product, and a description of the necessary treatment or antidote if the warning is ignored or misunderstood,
- 5. Clear and complete directions for use and care of the product. Separate use and care instructions should be provided for those products not normally consumed from or stored in the original package,
- 6. Relative price information in a convenient and understandable form. Price information should be displayed at the point of purchase when it is impractical for the seller or supplier to include price on the package or the label,



 7. The date beyond which the product should not be sold if the product is perishable,

Businesses should also provide the following information on packages and labels of *processed food products* offered for sale.

- 8. The size, weight, or measure of servings where the label states number of servings,
- 9. The common or usual name of ingredients or, where appropriate, the class of ingredients, listed in order of decreasing predominance. The most significant ingredient listed by percentage if it will aid consumers in assessing economic value and food quality,
- 10. A statement of nutrient value conforming to applicable federal guidelines.

In addition to the above, all packages should contain the full and declared weight, measure or numerical count and be filled as full as practicable in accordance with good business practices. Packages should be designed to:

- 11. Protect the quality and form of the product,
- 12. Protect the persons who come into contact with the prodduct during use, storage, maintenance and disposal,
- 4 13. Offer sufficient variety to serve the varying needs of consumers without unnecessarily complicating selection.

Finally, for the benefit of society in general, businesses should conserve natural resources in the original package, encourage reuse of both packaging materials and packages themselves, and, minimize pollution in the disposal process.



A. General

"Percentage Disclosure of Ingredients Would Aid Shoppers Knauer Says." Advertising Age, August 4, 1971, p.2.

"Testing, Labeling, Certifying: A Perpective on Consumer Information," *British Journal of Marketing*, Autumn 1970, pp. 126-32.

Gwen Bymers, "Seller-Buyer Communication," Journal of Home Economics, February 1972 pp. 59-63.

"Unit Pricing Chalks up Some Surprises," Business Week, October 31, 1970, pp. 80-81.

"Pressure Builds for Safer Household Chemicals," Chemical and Engineering News, August 23, 1971, pp. 12-16.

"Annual Report," The Consumer Council, 1964-5, pp. 10-12.

"Cost of Unit Pricing in Grocery Stores," Consumer Research Institute, Inc., Washington, 1971.

"A Study of Consumer Reaction to Unit Pricing and Open Dating in Metropolitan Washington, D.C.," Consumer Research Institute, Washington, 1971.

J. J. Corrigan, "The Poison Prevention Packaging Act," Food Drug and Cosmetic Law Journal, September 1971, pp. 447-52.

"What Consumers Think About Packaging Waste," Modern Packaging, March 1971, pp. 38-41.

T. David McCullough and Daniel I. Padberg, "Unit Pricing in Supermarkets," Search Agriculture, January 1971.

Louis T. Stern, "Consumer Protection via Increased Information," Journal of Marketing, April 1967, pp. 48-52.

Hans B. Thorelli, "Consumer Information Policy in Sweden-What Can Be Learned?" *Journal of Marketing*, January 1971, pp. 50-55.

Hans B. Thorelli, "Concentration of Information Power Among Consumers," *Journal of Marketing Research*, November 1970, pp. 427-32.

B. Processed Food Products

H. Thomas Austern, "The Formulation of Mandatory Food Standards," Food, Drug, and Cosmetic Law Journal, September 1971, pp. 376-434.

Charles E. Baxter, "Nutritional Labeling: An Anaylysis," Food, Drug, and Cosmetic Law Journal, February 1971, pp. 82-92.

David L. Call and Marion G. Hayes, "Reaction of Nutritionists to Nutrient Labeling of Foods," American Journal of Clinical Nutrition, October, 1970, pp. 1347-52.

U.S. Department of Agriculture. A Case Study of Food Dating in Selected Chicago Supermarkets. Washington: U.S. Government Printing Office, 1971.

"Can Supers Sell Nutrition Awareness," *Chain Store Age*, September 1970, pp. 27-36.

"Coming-Food Labels with Nutrition Facts," *Changing Times*, August 1971, pp. 15-17.

White House Conference on Food, Nutrition, and Health. *Final Report*. Washington: U.S. Government Printing Office, 1969. pp. 116-128.

Rutgers University in cooperation with U.S. Department of Agriculture. Food Stability Survey. Washington: U.S. Government Printing Office, 1971. "Food Product Dating," Marketing and Transportation Situation, November 1970, pp. 28-33.

Esther Peterson, "Informative Labeling as a Consumer Guide," Food, Drug, and Cosmetic Law Journal, January 1972, pp. 70-74.

Ben H. Wells, "The Consumer Research Institute's Nutrient Labeling Research," Food, Drug, and Cosmetic Law Journal, January 1972, pp. 40-45.

\$\to U.S. GOVERNMENT PRINTING OFFICE: 1972 O-487-799



National Business Council for Consumer Affairs

EXECUTIVE COMMITTEE

Chairman: Robert E. Brooker Chairman of the Executive Committee

Marcor Inc.

Co-Chairman: **Donald S. Perkins**Chairman & Chief Executive Officer
Jewel Companies, Inc.

Sub-Council Officers

Advertising and Promotion

Chairman: **Robert J. Keith**Chairman & Chief Executive Officer
Pillsbury Company

Vice-Chmn.: Archibald McG. Foster Chairman & Chief Executive Officer Ted Bates & Company

Packaging and Labeling

Chairman: James P. McFarland
Chairman & Chief Executive Officer

General Mills Inc.

Vice-Chmn.: Robert O. Aders

Chairman

The Kroger Company

Warranties and Guarantees

Chairman: James W. Button Senior Vice President Sears, Roebuck & Co.

Vice-Chmn.: Robert P. Gwinn

Chairman Sunbeam Corp.

Credit & Related Terms of Sale

Chairman: Arthur E. Rasmussen President & Chief Executive Officer Household Finance Corp.

Vice-Chmn.: James D. Farley Executive Vice President First National City Bank

Performance and Service

Chairman: Richard L. Terrell
Group Vice President
General Motors Corp.
Vice-Chmn: Charles M. Odorizzi
Executive Vice President
RCA Corporation

Product Safety

Chairm en: **Ruth Handler** President Mattel, Inc.

Vice-Chmn.: Stanley C. Gault Vice President & Group Executive— Appliance & TV Group General Electric Co.

Complaints and Remedies

Chairman: **Donald B. Smiley** Chairman and Chief Executive Officer R. H. Macy & Company

Vice-Chmn.: **Howard C. Harder** Chairman & Chief Executive Officer CPC International, Inc.

Executive Director

William D. Lee

Deputy Assistant Secretary for Business Development

